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FEDERAL COMMUNICATIONS COMMISSION WASHINGTON, D.C. 20554

In the Matter of)
Implementation of Section 309(j) of the Communications Act Competitive Bidding for Commercial Broadcast and Instructional Television Fixed Service Licenses) MM Docket No. 97-234)))
Reexamination of the Policy Statement on Comparative Broadcast Hearings) GC Docket No. 92-52
Proposals to Reform the Commission's Comparative Hearing Process to Expedite the Resolution of Cases) GEN Docket No. 90-264)

To: The Commission

COMMENTS OF TRI-COUNTY BROADCASTING, INC.

Tri-County Broadcasting, Inc. ("Tri-County"), by its attorney, hereby submits its Comments on the Commission's Notice of Proposed Rulemaking, FCC 97-397 (released Nov. 26, 1997) ("NPRM") in the above-captioned proceeding.

I. INTRODUCTION

Tri County is a small business, which owns and operates Stations WCEH(AM) and WQSY(FM), Hawkinsville, Georgia. James Popwell, Sr., President of Tri-County, also is President and 100% stockholder of Multi-Service Corp., licensee of Station WPMX, Statesboro, Georgia; and President and 100% stockholder of Metro Com Corp., licensee of Station WKKN, Cordele, Georgia. Due to its position as an AM operator with a long term history of providing quality broadcasting to its communities of license, Tri-County is uniquely situated to provide input in this matter.

Tri-County welcomes the proposed overhaul of the current comparative hearing

process. It does so with the caveat that the Commission should not lose sight of its primary mission and focus: licensing diverse voices committed to serving specific communities. The now defunct comparative process has in recent years undermined this mission. It encouraged the development of an expensive and time-consuming hearing process between sham applicants, money-interested brokers and befuddled locals.

The evolution of the comparative hearing process coupled with the ultimate emphasis on the financial value of stations and the relaxation of the multiple ownership rules hastened several unfortunate trends within the broadcast industry. First, a large number of communities lost their radio stations to more lucrative and larger nearby markets. Second, deep pocket operators were enabled and encouraged to purchase clusters of stations, resulting in further loss of local services. Finally, the emphasis on integration and minority and female participation increased the numbers of sham applications filed with the Commission. The secondary result of the sham applications was the extraordinary intervention and growth of legal practices dedicated to participating in and manipulating the comparative process.

The <u>Bechtel</u> case amplified the problems associated with a hearing process, which emphasized a complex legal scheme lacking a coherent purpose or logical conclusion. <u>See Bechtel v. FCC</u>, 957 F.2d 873 (D.C. Cir. 1992); <u>Flagstaff Broadcasting Foundation v. FCC</u>, 979 F.2d 1566 (D.C. Cir. 1992). Tri-County disagrees with the finding of the court that integrated owners do not generally provide better service to the public. Properly integrated local broadcasters with a stake in the welfare of their community do generally provide better service. The problem with the comparative process was that it did not necessarily identify or reward the best-qualified local broadcaster. Accordingly, the comparative process is properly discredited and discarded at this juncture and should not be

applied to any future proceedings.

In making these critical points about the comparative process, Tri-County nevertheless cautions that the wholesale and unfettered auction of the spectrum is not the solution to this problem. Although it is too late to influence the decision of the United States Congress in passing the Budget Act of 1997, Tri-County believes that the Commission continues to have both the authority and obligation to ensure that communities are properly served and that the overall auction process does not become simply a mechanism for generating funds from big businesses for the U.S. Treasury. The process adopted by the Commission must emphasize the interests of the communities to be served, encourage diversity, protect the input and participation of small businesses, and encourage local broadcast pioneers to continue their service to the community and the industry. Comments have been requested concerning how to treat existing broadcast applications; what procedures should govern the filing of new applications; and what sort of bidding credits would be appropriate. Specifically, Tri-County supports the adoption by the Commission of an auction process which:

- 1. Sets reasonable guidelines for filing new applications and participating in the auction process while simultaneously protecting the equitable interests of previously filed applications.
- 2. Provides bidding credits which does not penalize existing local area owners that have a proven track record of providing service in the area.

These concepts are addressed in detail below.

II. THE COMMISSION SHOULD SET REASONABLE GUIDELINES FOR FILING APPLICATIONS AND PARTICIPATING IN THE BIDDING PROCESS WHILE SIMULTANEOUSLY PROTECTING THE INTERESTS OF PREVIOUSLY FILED APPLICATIONS.

The Commission has requested comment on what form of application should be required prior to awarding a broadcast permit by auction. NPRM ¶ 61. Tri-County agrees with the Commission's determination at paragraph 62 that long form applications should not required for participating in the bidding process. NPRM ¶ 62. The primary purpose of the pre-bid applications should be solely to determine mutual exclusivity rather than to study the acceptability of engineering or other data. Under the proposal, once the winning bidder is identified, it will be required to file a long-form application. This filing of a post-bid application will be sufficient to provide an in-depth statement of the applicant's proposed engineering. Prior to completing the bidding process, this information is unnecessary and preparing it is burdensome and expensive for potential applicants. The only exception to this procedure should be in the instances of the filing of applications for AM stations, where the initial filing is necessary to establish mutual-exclusivity. Therefore AM applicants' applications should be required to contain specific and necessary engineering information as a part of their initial filings.

Tri-County believes, however, that the Commission's proposal contained in paragraph 76 of the NPRM fails to provide adequate time to prepare a long-form application in an instance where an applicant wins the bidding process. Due to the time that sometimes is required to find transmitter sites not only that comply with FCC rules, but that only comply with local zoning or FAA concerns, more time is necessary. The time period should be adjusted from 30 days to 60 days.

Also, insofar as competing applicants and other members of the public have a right to study the credentials and engineering proposals of a high bidder, and the FCC has the obligation to ensure that it is granting only applications that are filed by fully qualified applicants, the Commission's proposed five day "petition to deny" period (NPRM ¶ 77) is grossly inadequate to ensure proper and complete filings of petitions to deny, and only a retention of the current 30-day period would permit sufficient study of the winning bidders' long-form application. As the Commission has noted previously:

The filing of a petition to deny by a party in interest is not only a statutory right, but is also essential to the performance of the Commission's statutory functions and responsibilities. As the Court of Appeals for the District of Columbia has stated, the Commission's "duties and jurisdiction are vast, and it . . . cannot begin to monitor or oversee the performance of every one of thousands of licensees." The court went on to state that listening and viewing audiences "are generally among the best vindicators of the public interest." Such audience input is utilized in the manner of a "private attorney general," to bring licensee misconduct to the attention of the Commission. Thus, "every applicant is on notice that consideration of his application might be delayed by the filing of a petition to deny. . . [E]ven though the challenged applicant is undoubtedly put to extra time and expense in defending his application, such burdens are an inseparable part of the statutory scheme under which the applicant seeks his authorization."

Amendment of Sections 1.420 and 73.3584 of the Commission's Rules Concerning Abuses of the Commission's Processes, 2 FCC Rcd 5563, ¶ 5 (1987) (footnotes omitted); United Church of Christ v. FCC, 7 R.R.2d 2001, 2010 (D.C. Cir. 1966). In keeping with this concept that the Commission is relying on petitioners as "private attorneys general" to assist the Commission in the fulfillment of its functions, the Commission desire to "rush" winning applicants' applications to grant must not result in the abandonment of the Commission's obligation to grant applications only to fully-qualified applicants. That determination only can be made if sufficient time is provided for filing petitions to deny.

Finally, Tri-County agrees with the Commission's proposal that applications filed

before July 1, 1997 be protected from competing with additional applicants in any auction. Following the effective date of the auction rules adopted in this proceeding, the Commission should identify the groups of pending mutually exclusive (long-form) broadcast applications and notify them exclusively of a filing deadline for bid-related short form applications.

Tri-County, however, also strongly believes that this exclusivity should apply to all applications filed prior to the Commission's freeze, not just those protected by Congressional mandate in section 309(1), and that to do otherwise would be grossly inequitable. Any attempt to permit previously uninterested parties to become involved in the auction process at this stage, long after the close of the original "filing windows" for the allotments would undermine the rights of those parties which filed during those original windows in a timely fashion. The original applicants have a reasonable expectation that their applications would be acted upon and both the applicants and the communities have suffered from the long-term delay caused by the legal wrangling over the comparative hearing process. Moreover, permitting additional applicants to file after the original filing deadline would encourage bidding by applicants which simply are seeking to benefit from the nature of a cash-based system. The field would become cluttered with additional speculators and non-locals hoping to turn a quick profit instead of serving the community.

With regard to pre-auction settlements, Tri-County agrees with the Commission's observation that the new process necessarily indicates that settlements by participants prior to short-form deadlines would not violate the Commission's anti-collusion rules. NPRM ¶ 45.

Such settlements should be permitted.

III. A SPECIAL BID CREDIT PROCESS SHOULD ENCOURAGE SMALL BUSINESSES AND LOCAL BROADCASTERS TO OBTAIN NEW LICENSES

In the NPRM, the Commission notes that "[o]ur experience has been that most applicants for new broadcast stations are small businesses..." This statement will not necessarily be correct in an environment where a new license goes to the highest bidder. Accordingly, it is crucial that the FCC provide bidding credits and/or other incentives to properly encourage local small businesses to obtain licenses.

The Commission is seeking comment on whether it should adopt some program specifically designed to promote diversification of ownership. NPRM ¶ 92. Tri-County believes that while diversification of ownership should be promoted, the Commission's focus should be on large group owners, and not upon station owners whose broadcast interests are predominantly local in nature. Existing local station owners whose ownership interests are locally based should not be deterred from expanding their existing operations. The Commission has recognized that there are favorable "economies of scale" and public benefits that flow from owning more than one station in the marketplace, as is evident from its adoption of its most recent local ownership rules. Local station owners should be encouraged, not deterred, from owning an additional station in its market where such ownership will enhance the operator's ability to continue to provide quality service to its local marketplace.

Tri-County agrees with the five-year standard proposed by the Commission with regard to ensuring that applicants do not utilize a special bidding credit and then resell the new station. Tri-County's bidding credit scenario would provide that any selectee selling its station within five years following the grant of his construction permit would be required to

repay any bidding credits provided. Tri-County does not see the need for additional penalties beyond restitution in instances of premature divestiture or resale.

The purpose of the bidding credit is to enable the small operator to compete more favorably at auction. The bidding credit described here would have a positive influence in encouraging diversity of ownership.

V. CONCLUSION

The Commission should tailor the new spectrum auction procedures to encourage small business operators within the potential community of license to participate and prevail in the auction whenever possible. Otherwise, the auction process could become the catalyst in developing a conglomerate construction of broadcast stations, which ultimately undermines the participation of the communities, which the stations should serve. Special emphasis should be placed on providing bidding credits which discourage brokers from accumulating, purchasing and selling stations simply for profit. The Commission should be wary of family based operations involved in routine purchase and sale for profit of stations. In the end, the Commission must protect the interest of broadcast listeners and maintain the diversification of broadcast entities.

WHEREFORE, it is respectfully requested that these Comments be considered in conjunction with the matter being reviewed in this proceeding.

Respectfully requested,

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